G-Pa Matrix

Effective Date: 03.18.24 Updated 3.22.2024

| 12 Month I/O | | | Stabilized- Min DSCR ≥ 1.10 | | |
|--------------|-------------|----------|-----------------------------|-----|----------|
| FICO | Loan Amount | Reserves | Purchase | R/T | Cash-Out |
| 680 | \$1,000,000 | 6 Months | 75% | 65% | 60% |
| | \$1,500,000 | | 70% | 60% | 55% |
| 650 | \$1,000,000 | | 70% | 60% | 55% |
| | \$1,500,000 | | 65% | 55% | 50% |
| | | | | | |



| Property Restrictions | | | Program Parameters | | |
|------------------------------------|---|-------------------------------|---------------------|--------------------------|--|
| Non-Warrantable Condo | Not Allowed | Minimum Loan Amount SFR/Condo | | \$100,000 | |
| Condotel | lotel Not Allowed Minimum Loan Amount 2-4 Units | | \$100,000 | | |
| Assisted Living/ Nursing Homes | Not Allowed | | Maximum Loan Amount | \$1,500,000 | |
| Rural Properties | Not Allowed | | Maximum Loan Amount | \$3.5M w/exception | |
| Vacant Properties (Refinance only) | 10% LTV Reduction | | Originations Charge | 2 Points Origination Fee | |

| Geographic Restrictions | | |
|--|--|--|
| Cities: Baltimore, MD, Hartford, CT, Houston, TX | 10% LTV Reduction | |
| Chies: Ballimore, MD, Harriora, C1, Houston, 1X | Borrower must have 3 previous transactions in that specific city | |
| Hawaii | Borrower must have 3 previous transactions on the same island | |
| ** Baltimore, Philadelphia, and Chicago requires at least 1 borrower or guarantor (with min 10% interest) to have at least 3 documented real estate sales, | | |
| completed rehab, on rental properties or equivalent experience in the past 3 years within that specific city to be eligible | | |

| | Quick Guidelines | | |
|--------------------|---|--|--|
| Mortgage History | Refinance Transactions 0x30x6 120+ lates must be >24 months | | |
| BK/FC/SS/DIL/MOD | • >36 Months – No Restriction | | |
| Terms | 12 Month I/O (DSCR 1.10+ required | | |
| Qualifying Rate | Note Rate | | |
| Qualifying Payment | I/O: Initial ITIA based on note rate | | |
| Assets | Sourced or seasoned 30 days (1 mos most recent bank statements req.) | | |
| Cash-Out | Business purpose use ONLY | | |
| Impounds | Not Required | | |
| Appraisal | No C5 or C6; 2 Appraisals >\$1.5MM; ARR/CDA req or CU risk score >2.5 | | |
| Min Sq Footage | SFR & Townhome 700 Sq FT 2-4 Units 500 Sq Ft per Unit Condo 500 Sq Ft | | |

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| 3 months additional for any REO in forbearance apayment Penalty |
|---|
| 6 months of debt service (I/O) payments based on the max loan amount |
| Subject to LTV reduction and management review |
| All members must be individual |
| Required on All transactions |
| Eligible |
| Eligible |
| Not Allowed |
| Not Allowed |
| A Certificate of Occupancy is required |
| Committee Review if over 4 |
| 2 Acres |
| • Max 6% |
| Final HUD from purchase is required |
| Allowed by exception only |
| US Citizen, Perm/ Non-Perm Res. Alien/ Foreign Nationals |
| Points & Fees man not exceed 5% |
| No Minimum Tradelines required |
| Minimum FICO is 650 |
| Median FICO below 650 (the lower score shall be used in the event only two credit scores are obtained) Credit score and Primary Guarantor shall be used. |
| |

- A 6 month prepay will only apply if there is an approved exception on the loan
 - ullet PA- Loan amounts < \$301,022 cannot have a prepayment penalty
- ullet PA- Loan amounts < \$301,022 must be vested in a Corp, LLC, Partnership or Trust
 - IL Loan with a rate \geq 8% must close in the name of an entity
 - IL & NJ Prepayment penalty not allowed if vesting as an individual

Eligible States

AL, AR, AZ, CA, CO, CT, DE, DC, FL, GA, HI, IA, ID, IL*, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, , NE, NH, NM, NJ, NV, NY, OH, OK, OR, PA*, RI, SC, TN, TX, UT, VA, WA, WI, WV, WY

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Declining Values

| MSA 1 | | MSA 2 | MSA 3 | |
|-------------------------|-----------------|---------------------------------|------------------------|------------------|
| Single Family: \$80 K ' | 'As Is" and | Single Family: \$120 K "As Is" | Single Family: \$140 K | Not Permitted |
| >\$100 K "ARV" 2-4 Fam | ily: \$40 K "As | and >\$150 K "ARV" 2-4 | "As Is" and >\$175 K | |
| Is" and \$50 K peMSA: | Lr unit ARV | Family: \$50 K "As Is" and \$75 | "ARV" 2-4 Family: \$50 | |
| | | K per unit ARV | K "As Is" and \$87.5 K | |
| | | | per unit ARV | |
| Los Angele | S | Atlanta | Baltimore | Alaska |
| Memphis | | Cleveland | Chicago/Gary | North Dakota |
| Miami | | New Haven | Detroit/Flint | South Dakota |
| New Orlear | ıs | New Jersey (All Other) | Newark/ Paterson/ | U.S. Territories |
| | | | Trenton | |
| Oakland | | Philadelphia | Camden and | |
| | | | Adjacent | |
| St. Louis | | | Suburbs | |
| | | | | |

Property Condition Reviewers

Level 1
Project Feasibility, &
Fund Control
CFSI Loan Management
KOW Building Consultants
Land Gorilla
Trinity

Project Feasibility &
Fund Control
Partners ESI
Granite
Hillman Consulting
AEI Consultants
EMJ Construction (Tri-State, DC)

Level 2