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## CEMA LOAN WORKFLOW PROCESS

- 1. CEMA/Assignment ordering and procurement we order the collateral documents from the current lender. We will promptly notify the broker of the necessary authorizations and any upfront fees to ensure a speedy and efficient transaction.
- 2. Net Savings Breakdown once the CEMA Request Form has been submitted, we will review and prepare our comprehensive CEMA Calculator Worksheet, which will list all CEMA fees and the net savings to the borrower(s), and promptly send that over to the broker.
- 3. Collateral acceptance and review we obtain and thoroughly review all collateral documents. We diligently work to clear and correct any issues (so long as they are resolvable and acceptable to the new lender) in preparation of the assignment to the new lender.
- 4. Preparation of CEMA documents We will review and prepare the NY CEMA document, 255 Affidavit, GAP Mortgage, GAP Note, and Mortgage Schedules.
- 5. Collateral delivery Once the transaction closes, on the day of funding we meet with the payoff attorney and thoroughly review the collateral documents to ensure that all documents are originals and match the document copies that were provided to us. Once all has been confirmed, we deliver the ORIGINAL collateral package to our lender.

ATTACHED HERETO PLEASE FIND SAMPLES OF OUR CEMA CALCULATOR (SAVINGS WORKSHEET), OUR DISCLOSURE GUIDE FOR THE LOAN ESTIMATE, THE EMAIL THAT GOES OUT ONCE A CEMA IS ORDERED AND OUR ASSIGNMENT SHEET. EACH BANKS REQUIREMENTS FOR AN ASSIGNMENT ARE DIFFERENT AND WE TAILOR OUR AUTHORIZATIONS ACCORDINGLY, OR UTILIZE THE ASSIGNING BANK'S FORMS AS NEEDED.



|   | _ CEMA Request Form                                    |
|---|--|
| This form should be used to request an Assignment of Mortgage Please complete this form in its entirety and submit to <a href="mailto:info@aan.com/">info@aan.com/</a> completed and submitted to us by visiting <a href="mailto:www.aandalegal.com/">www.aandalegal.com/</a> | dalegal.com. An electronic version of this form may be |
| Borrower Information:   |  |
|   |  |
| Name of Borrower(s)   |  |
| Property Street Address   |  |
| City, State: NY   | ZipCode  |
| Borrower(s) Social Security Number(s)   |  |
|   |  |
| Current Lender Information:   |  |
| Lender Name   |  |
| Loan Number   |  |
| Current unpaid principal balance  |  |
| New Loan Amount:  | New Loan Number  |
| Mortgage Broker Information/ Requesting Applicant's Information:  | TYPE Mortgage Broker Attorney Other                    |
| NameCompany/Firm  |  |
| Phone & Fax number  |  |
|   |  |

Once we receive this completed form, we will provide you with the below-referenced items:

- 1. CEMA Calculator Worksheet which will list all CEMA associated fees and net savings to the borrower(s);
- 2. Information regarding the standard turnaround time to receive the assignment documents from the current lender as well as any and all CEMA fees payable to the current lender;
  - <u>PLEASE NOTE:</u> Some lenders require certain fees to be paid upfront. We will notify you if this is the case and provide you with instructions as to exactly what is needed.
- 3. A Letter of Authorization which must be signed by the borrower(s);

**Email Address** 

4. Any and all forms required by the current lender in order to initiate the assignment process.

| CEMA SAVINGS CALCULATOR   |                           |            |
|---|---------------------------|------------|
| NEW LENDER/LOAN NUMBER: BORROWER(S) NAME: PROPERTY ADDRESS:                           | ANNUNZIATA © ASLLANI      |            |
| County in which property is located   |                           | NYC        |
| Mortgage Tax Rate   |                           | 1.80%      |
| Principal amount owed on existing loan  |                           | \$0.00     |
| New Loan amount   |                           | \$0.00     |
| Taxable Amount (GAP Amount)   |                           | \$0.00     |
|   | Disclose in Loan Estimate |            |
| Mortgage Tax due without CEMA   | Page 2, Box E             | \$0.00     |
| Mortgage Tax due with CEMA  | Page 2, Box E             | \$0.00     |
| Gross Savings from CEMA   |                           | \$0.00     |
|   |                           |            |
|   | Disclose in Loan Estimate |            |
| FEES ASSOCIATED WITH THE ASSIGNMENT OF THE LOAN                                       |                           |            |
| Assignment processing fee for Current Lender (Paid Upfront - P.O.C.B) [if applicable] | Page 2, Box C             | \$0.00     |
| Assignment fee for Current Lender (Paid At Closing) [if applicable]                   | Page 2, Box C             | \$0.00     |
| Assignment fee for Current lender (included in Payoff Statement) [if applicable]      | Page 2, Box C             | \$0.00     |
| Current Lender Payoff Attorney Fee [if applicable]                                    | Page 2, Box C             | \$0.00     |
| Annunziata & Asllani, LLP CEMA Preparation and Collateral Review                      | Page 2, Box C             | \$250.00   |
| Recording Fees: CEMA, 255 Affidavit, and Assignment (Estimate)                        | Page 2, Box E             | \$500.00   |
| TOTAL OF FEES ASSOCIATED WITH ASSIGNMENT  |                           | \$750.00   |
|   |                           |            |
| NET SAVINGS OF CEMA/ASSIGNMENT TO BORROWER  |                           | -\$750.00  |
|   |                           |            |
|   | Disclose in Loan Estimate |            |
| NON-CEMA RELATED FEES   |                           |            |
| Annunziata & Asllani, LLP Settlement Agent Fee  | Page 2, Box C             | \$1,000.00 |
| TOTAL:  |                           | \$1,000.00 |

## EMAILTHAT IS SENT TO BROKERS IN RESPONSE TO COMPLETED REQUEST FROM BROKER

Good Morning/Afternoon,

| Please see the attached <b>CEMA Calculator</b> and <b>GFE disclosure information</b> reflecting the   |     |
|---|-----|
| estimated net savings to the borrower(s) for this to CEMA refinan   | nce |
| There are <u>NO</u> upfront fees. I should have collateral documents in approximately   |     |
| weeks from once the CEMA has been ordered.  |     |
|   |     |
| If you want to move forward with the CEMA, please have the borrowers sign the attached  |     |
| Letter of Authorization and Assignment Form(s) and return them back to me at the BAYPOI   | ₹T  |
| address below (email back to me) along with the following CHECK(s):   |     |
| 1. Check (personal is fine) payable to in the   |     |
| amount of \$  |     |
| 2. Bank Check payable to in the amount of   |     |
| \$  |     |
| <b></b> •   |     |
| Please remember there are also title fees so you may want to get an estimated title bill from title company you plan to use. (I have only estimated the title recording CEMA fees.) | the |
| Please let know that this is a CEMA loan so that they may note it in their system.  |     |
| Further, please upload the required CEMA Calculator, completed CEMA Request Form, and signed Letter of Authorization to the portal.   |     |
| Thank you,  |     |
| Francesca   |     |